



INTERACTIVE KEYNOTES FULL AND HALF DAY SESSIONS

Seven Secrets of Global Rainmakers

Learn the Top Techniques of Successful Global Rainmakers

To succeed in today's global economy, professionals need clients across the globe. Global rainmakers cultivate new clients internationally—and make it look easy. Learn the seven secrets of successful global rainmakers. Understand how they create business rapport with clients across cultures, and turn global prospects into new clients.

Do Deals Like a Diplomat

Decipher, Persuade and Win—Just like a Diplomat

How do diplomats negotiate across cultures? Understand how diplomats decipher and persuade the other side during international negotiations. Learn to improve your global dealmaking with these foreign service secrets.

Entertain Clients Effectively—and Enjoy It!

At Home or Abroad

Business entertaining across cultures is an art . . . and a science. Learn how to make business entertaining highly effective while also being fun and easy. Walk away with a step-by-step program for stellar business entertaining.

JANET MOORE GOES GLOBAL

Janet knows that succeeding in today's global economy requires brilliant business relationships—beyond borders. Her global rainmaking techniques help individuals and organizations make rain—globally.

Janet's warmth, humor and vivaciousness create chemistry with audiences. Having worked, lived and studied in foreign cultures throughout her life, Janet brings credibility as well as enthusiasm and wit. Her personal insights—gathered during 20+ years of working internationally—inspire, motivate and inform her audiences.

• MAKE GLOBAL RAIN •



Why Janet?

CONNECTION Janet is friendly. She connects with her audience through her approachable and highly interactive style.

CREDIBILITY Janet has worked internationally for 20+ years as an international lawyer, international businessperson –and now as a global client strategist. She graduated with honors from both Georgetown University’s School of Foreign Service and the University of Texas School of Law, and studied cross-cultural topics at the London School of Economics.

CONTENT Janet teaches what she knows best: building business rapport across borders. As a certified executive coach, she has helped countless professionals succeed at global business relationships. Janet writes extensively on cross-cultural client development, and recently contributed on this topic to an American Bar Association bestseller.

COMPETENCE Clients praise her as highly competent, easy to work with and reliable.

CHARM Janet mixes international polish with personable charm. Audiences relate to her real life stories and practical advice.

Testimonials

“Your two programs on **cross-cultural client development and global rainmaking** had **standing room only** and got **rave reviews!** The audiences loved your energetic, informative and interactive style. **I hope that you speak for us again.**”

Mary Jordan Mullinax, Meetings Coordinator
American Bar Association, Section of International Law, Washington, DC.

“Janet’s practical advice really **impacted how I do business with clients internationally.**”

Joel Orenstein, President & CEO
Fashion Ribbon International, Long Island, New York

“Janet’s insightful cross-cultural communication tips really **engaged and motivated the whole audience.**”

Holly Nielsen, Partner, Bering Vostok Capital Partners, Moscow, Russia

“Janet Moore was **well rehearsed, very fluid, an obvious expert ...**
I highly recommend Ms. Moore as a keynote speaker.”

David Wanetick, Managing Director, InceMental Advantage, Princeton, NJ



Past Speaking Engagements (PARTIAL LIST)

American Bar Association, Section of International Law
American Society of International Law • American University Washington School of Law
Bracewell & Giuliani • Georgetown University Career Services • Goldman Sachs
Houston Bar Association • InceMental Advantage • Inter-American Development Bank
International Coach Federation, Global Executive Group • KPMG
Mayer Brown International • Powell Goldstein • River Oaks Chamber Orchestra
Space Services, Inc. • Susman Godfrey • Texas Women Lawyers • The Philanthropy Roundtable

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